Outline of Research Project

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# **Introduction**

Many studies looking into the correlation between narcissism and self-perception found that narcissists tend to have positive illusion about themselves, which means they perceive themselves as better people in many different aspects (e.g., intelligence, physical attractiveness…) than when they are evaluated by others.

Some of the relevant studies that have set the tone or made breakthrough are as follows:

1. Raskin, Novacek and Hogan (1991) found that narcissism is positively related to grandiose self-enhancement. In another article of theirs that was published in 1991, the authors found that grandiosity and narcissism are substantially correlated.

2. Gabriel, Critelli and Ee (1994) discovered that narcissism predicted both intelligence and self-illusion for males and females. Both males and females overestimated their own intelligence, with males, but not females, also overestimating their attractiveness.

3. John and Robins (1994) concluded that when participating in a managerial group-discussion task, participants evaluated their won performance slightly more positive than their performance was evaluated by either the peers or the staff. However, this general self-enhancement effect was dwarfed by substantial individual differences, which were strongly related to four measures of narcissism.

4. Paulhus and Williams (2002) showed that the discrepancy between self-report intelligence and IQ test is positively correlated with narcissism.

4. Vazire and Carlson (2010) found that people have some extent of self-knowledge, but discrepancy exists between how people perceive themselves and how they are perceived by others.

5. Carlson et al (2011) found surprisingly that narcissists understand that others see them less positively than they see themselves, and that they actually have insight into their narcissistic personality and that they are “arrogant”.

**Methods**

1. Literature search

1) Database: psycINFO, SIOP, AOM

2) Key words: So far I have tried the combination of “narcissism” with “self-report”, “self-perception”, “other-report”, “peer rating”, “self-enhancement”, “intelligence”, “attractiveness”.

2. Meta-analysis

Apply Hunter and Schmidt (1982) meta-analysis methods.

**Expectation:**

Narcissism is positively correlated with self-enhancement, and narcissists tend to have positive illusion about themselves on intelligence, physical attractiveness, and personality traits. That is to say, narcissists view themselves as better than when they are being evaluated by others.

# References

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